

Google™

Government Faces an IT Gap




"Closing the IT gap is perhaps the single most important step we can take in creating a more efficient and responsive government. Because the gap is so big, our historical shortcomings in IT may ironically give us a late-mover advantage by allowing us to leapfrog costly, less-developed technologies and go directly to less expensive, more powerful ones."

-- Peter Orszag, director of OMB
June 8, 2010



The Cloud Offers Significant Benefits



- Pay for only what you use
- No operational maintenance
- Access to rapid innovation
- Access from anywhere, from any device
- Best-in-class security
- Focus on your **MISSION**, not IT

Google Apps For Government: Tools For Today's User



Gmail 25GB inbox
with search: keep
and find everything



Talk Enterprise class
IM and VC as easy as
email



Calendar Make
sharing calendars
and schedules easy



Docs Make
collaborating
as easy as creating



Sites Allow
users to manage
their own sites



Video Unlock the
power of video within
your organization



Groups Let
users easily create
and work in teams



Postini Security and
compliance solutions

US Government Security Certification



- First **multi-tenant cloud application suite** to complete FISMA certification
- Tested and validated by an **independent auditor**
- Authority to operate at the **FISMA-Moderate** level



Documentation available for review by government customers

Security at Google



- 4th largest server manufacturer in the world - hardened, custom Linux stack
- Billions of \$ flowing through our systems
- Millions of credit card numbers

Quick facts



1

People

On demand webcast:
"How Google Tackles IT Security"



2

Process



FISMA - US federal government certified



3

Technology

- Data shared across servers
- Data obfuscation on disk
- Data replication

Find out more at: www.google.com/apps/security

Few Can Benefit More Than Government



District of Columbia



Lawrence Berkeley National Laboratory



Redeploy resources to critical programs

Cut email costs by >60%

Orlando

\$5M in savings over 5 years

Los Angeles

Avoided \$300K costs of new DR system

New Mexico Attorney General

\$10K & many IT hours (for a 1-person IT team!)

Canton, Georgia

Thank You

Q&A