

# ISM

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IT Solutions Management for Human Services

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an affiliate of the American Public Human Services Association



# Transforming State Medicaid Programs – a Culture of Change

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# The Nature of Medicaid is to Change

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- **Medicaid as the funder of choice**
  - **The era of revenue maximization**
- **States as laboratories**
  - **The decade of the 1115's**
- **“De-linkage” of Medicaid from Welfare**
  - **Ten years later, and “back to the future”**
- **The DRA and its “new flexibility”**
  - **State Plans replacing waivers**
  - **Health coverage/health reform experimentation, Value-driven Health Care**

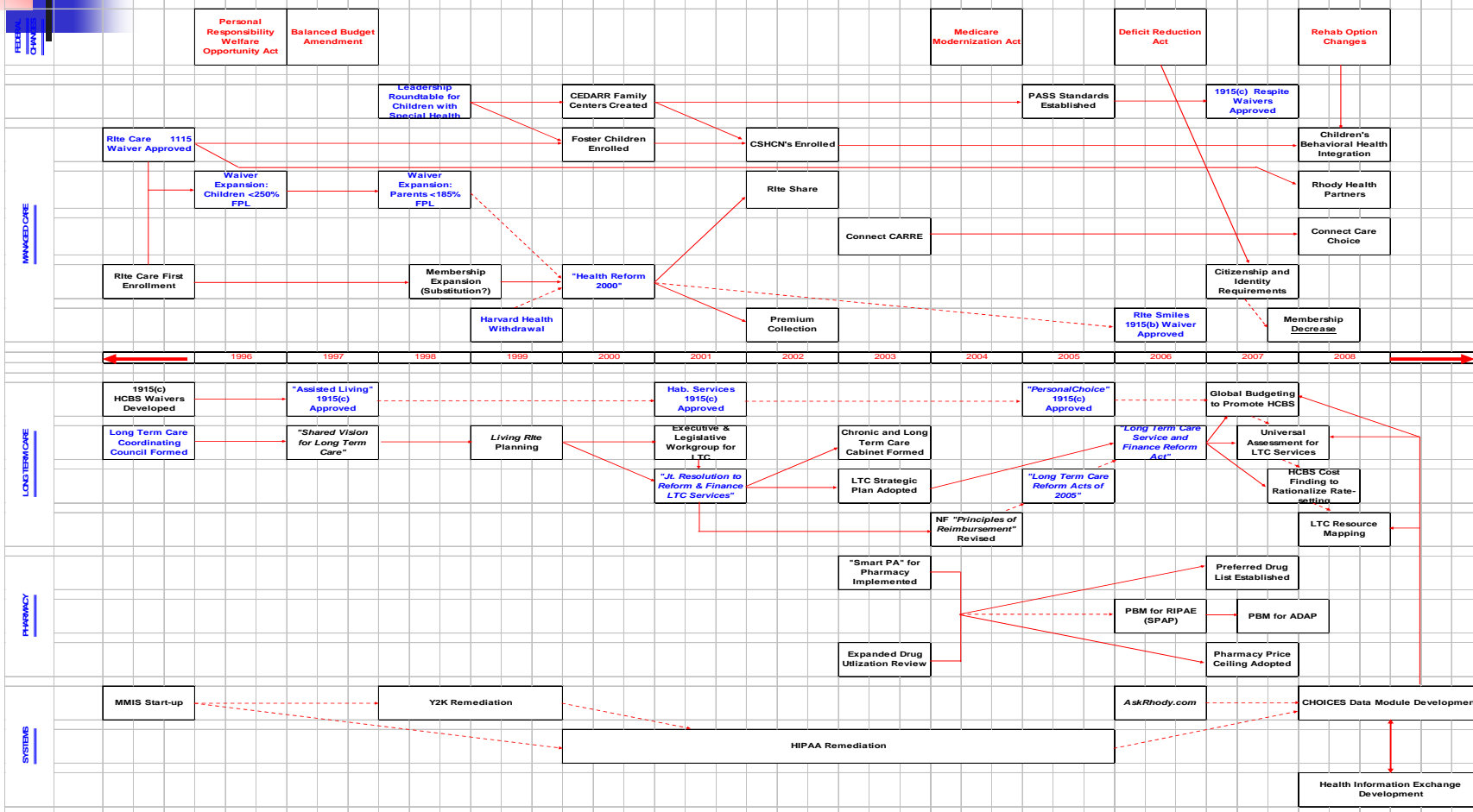


## Menu for Make-over

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- **Does Medicaid have an identity crisis?**
- **Can Medicaid re-examine its operating models and business practices?**
- **How important is information, and does Medicaid have the information it needs?**

# RHODE ISLAND MEDICAID MILESTONES





## Lessons Learned

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- Medicaid is of the market, but not *the* market
- People don't exist in Medicaid alone
- Most change efforts reflect at most three degrees of separation



## Governor Carcieri's Health Care Agenda

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- “Our Vision is a system that focuses on health care as well as sick care, and that engages all Rhode Islanders. This system must put patients, not providers, at the center.”



# The Governor's 2010 Goals

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- **Wellness**
  - **Cut in half the number of Rhode Islanders with unhealthy and unsafe habits**
- **Balanced Health Care Delivery System**
  - **More emphasis on primary care and a balanced deployment of hospital-based and specialty care resources**
- **Anytime, Anywhere Health Information**
  - **Majority of individuals will have electronically-accessible health information**
- **Smart Public Sector Purchasing**
  - **Reduce the rate of medical expense growth by two basis points, and use contracts to drive system changes**
- **Affordable Small Business Insurance**
  - **Increase by 15 percent the number of small business employees enrolled in employer-sponsored health insurance**



# The Governor's 2010 Goals and Medicaid

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- **Wellness**
  - **Beginning in FY2007 – all contracts describe wellness goals**
- **Balanced Health Care Delivery System**
  - **Connect Care Choice launches this summer**
- **Anytime, Anywhere Health Information**
  - **CHOICES Data Module, Health Information Exchange in parallel development**
  - **HIT adoption policy issued**
- **Smart Public Sector Purchasing**
  - **DHS has become PBM to SPAP, and ADAP programs**
  - **Children's Behavioral Health Integration within the Rite Care umbrella**
- **Affordable Small Business Insurance**
  - **Continued success of Rite Share**
  - **Technical advances in premium collection**



# Strategy and Opportunity

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- Use Medicaid as the wedge for change
  - Put Medicaid at the forefront of experimentation
- Deploy technology to promote improvements in business practice
  - MITA
  - SOA
- Emphasize the full state enterprise
  - Export Medicaid practices to other programs



# Context for Change

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- “if you don’t know where you’re going, any road will take you there”
  - Lewis Carroll
- “If we don’t change our direction, we’re likely to end up where we are headed.”
  - Chinese Proverb
- “The future has a way of arriving unannounced.”
  - George Will



# Contact Information

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